



# ACCELERATED CONTRACTING START WORK IN DAYS, NOT MONTHS

# MTNT

An Alaska Native Corporation

MTNT Technical Services, LLC (MTS) rapidly provides products and services to the federal government and industry. MTS is an **8(a) Certified, Alaska Native Corporation (ANC)-owned small business** with unique rights in federal procurements. These rights enable us to quickly execute contracting actions, procuring products and services in days, not months. These rights were approved by Congress in the Alaska Native Settlement Claims Act (ANSCA) of 1971 and are set out in the SBA's 8(a) Program, the Federal Acquisition Regulations and Code of Federal Regulations.

## 8(a) Contract Vehicle

- Direct contracting without a lengthy competitive acquisition process
- Reduced bureaucracy saves time, effort, and cost
- Significantly faster procurement timeline
- Ability to procure goods and services

## ANC Unique Advantages

- No dollar ceiling on set-asides or sole-source contracts [13 CFR 124.311(b)]
- No justification and approval (J&A) required for sole-source contracts up to \$100M (DOD) / \$25M (FAR 6.303-1)
- ANC awards cannot be protested [13 CFR 124.517(a)]
- No requirement a procurement be competed before it can be accepted on a sole source basis for an ANC [13 CFR 124.506(b)]

## How It Works

**1** Customer and MTNT discuss requirements, timeline, and cost estimate

**3** SBA approves and returns a letter of approval to KO within 48 hours

**5** KO and MTNT negotiate pricing, terms, and conditions

**7** **CONTRACT PERFORMANCE BEGINS**

**2** Customer Contracting Officer (KO) sends offering letter to the SBA Alaska District Business Opportunity Specialist (BOS)

**4** KO sends MTNT an RFP / RFQ / PO

**6** KO and MTNT sign the contract

TECHNOLOGY PROCUREMENT PROFESSIONAL SERVICES LOGISTICS SECURITY ENGINEERING TRAINING IT SERVICES R&D AUDIO & VISUAL CONSTRUCTION AND MORE...

### MTNT Technical Services, LLC

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### SBA Alaska District

Business Opportunity Specialist  
Ryan Zachry  
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Alaska8a@sba.gov



# “WE COMPLETED CONTRACTING ACTIONS AND STARTED WORK IN 10 DAYS”

MTNT Technical Services, LLC (MTS) rapidly provides products and services to the federal government and industry. As an **8(a) Certified, Alaska Native Corporation-owned small business**, MTS is eligible to receive sole-source awards up to \$100M dollars without justification, and awards over \$100M with justification. This enables us to rapidly respond to any customer requirement.

Our vision is to become our customer’s first choice of Alaska Native companies by providing superior service, products and value. We are not the average Alaska Native owned company. We are customer focused, rapid, responsive, innovative, and adaptable. We know that your success ensures our success—and we deliver!

## Differentiators

- Customer focused and responsive
- 45 years in business; superb CPARS
- Capitalized and scalable
- Insured and bonded (\$25M Single; \$75M Aggregate)
- Specializes in rapid acquisitions
- Shared services company with management, operations, accounting, compliance, legal, and human resources staff
- DCAA-compliant accounting system
- Facility Security Officer and cleared staff
- International experience

## Government-to-Government Contract Support

SBA staff will provide government-to-government mentorship to assist contracting officials through the contracting process. Please contact SBA Alaska District Office, Business Opportunity Specialist (BOS), Mr. Ryan Zachry, Ryan.Zachry@sba.gov, Alaska8a@sba.gov, (907) 271-4842, (800) 755-7034.

## Customers



## Select Past Performance

**Army University (ArmyU)  
Fort Leavenworth, KS**

**W91QF4-20-C-0005 | \$5.1M**

Provides specialized and cleared information technology staff to support 3000 NIPR workstations, 1,300 Mission Command Network systems, 150 commercial systems, 805 printers, 170 classrooms, 1,200 students, and 940 faculty across Army University’s seven-building campus.

**US Army Reserve 80th Training Command  
Multiple Locations**

**W15QKN-19-C-1010 | \$9.1M**

Provides specialized IT staff, hardware, software, and support services for the 80th Training Command. Services span numerous military installations, 190+ classrooms, a network of 15,000+ computers, with 60,000 users annually.

**US Air Force Materiel Command  
Wright Patterson AFB, OH**

**FA8770-19-D-0506 | \$11.9M**

Provided specialized IT staff to conduct support activities including help desk, network infrastructure, system/server administration, network engineering, configuration management, and project management.

**The Research and Analysis Center (TRAC)  
Fort Leavenworth, KS**

**W91QF4-20-C-0003 | \$623K**

Provided upgrades and maintenance for Polycom based video teleconferencing systems (VTC). Efforts included procuring and installing multiple new Polycom VTC systems to support classified and unclassified conferencing across the TRAC campus including multi-year technical support and warranty services.

