

### An Alaska Native Corporation

## 8(a), Small Business and Government Contracting

MTNT Technical Services, LLC rapidly provides products, services and technologies to the federal government and industry to support their highly technical, unique or time-sensitive requirements.

MTNT is an 8(a) Certified, Alaska Native Corporation (ANC)-owned small business with unique rights in federal procurements. These rights enable MTNT to quickly execute contracting actions, procuring products and services in days, not months. These rights were approved by Congress in the Alaska Native Settlement Claims Act (ANSCA) of 1971 and are set out in the SBA's 8(a) Program, the Federal Acquisition Regulations and Code of Federal Regulations.

## **How It Works**

- 1 Customer and MTNT discuss requirements, timeline, and cost estimate
- 3 SBA approves and returns a letter of approval to KO/CO within 48 hours

- **Differentiators**
- Customer focused and responsive
- 46 years in business; superb CPARS

ACCELERATED CONTRACTING

START WORK IN DAYS, NOT MONTHS

- Capitalized and scalable
- Insured and bonded (\$25M Single; \$75M Aggregate)
- Specialized in rapid acquisitions
- Shared services company with management, operations, accounting, compliance, legal, and human resources staff
- DCAA-compliant accounting system
- Facility Security Officer and cleared staff
- International experience

#### 8(a) Contract Vehicle

- Direct contracting without a lengthy competitive acquisition process
- Reduced bureaucracy saves time, effort, and cost
- Significantly faster procurement timeline
- Ability to rapidly procure goods and services

#### **ANC Unique Advantages**

- Unlimited dollar ceiling on set-asides or sole-source contracts [13 CFR 124.311(b)]
- Justification and approval (J&A) not required for sole-source contracts up to \$100M (DOD) / \$25M (FAR 6.303-1)
- ANC awards cannot be protested [13 CFR 124.517(a)]
- Procurement can be awarded on a sole source basis to an ANC without competition [13 CFR 124.506(b)]
- 5 KO/CO and MTNT negotiate pricing, terms, and conditions
- 7 Contract
  Performance Begins

- 2 KP/CO sends offer letter to the SBA Alaska District Business Opportunity Specialist
- 4 KO/CO sends MTNT an RFP / RFQ / PO
- 6 KO/CO and MTNT sign the contract

PROFESSIONAL SERVICES, IT SERVICES, AUDIO VISUAL, PROCUREMENTS, CONSTRUCTION, ENGINEERING, TRAINING, SECURE SERVICES, AND MORE...

#### **MTNT Technical Services, LLC**

Eric Reeves Program Manager (907) 644-1210 AReeves@mtnt.net

www.MTNT.net

Cage: 7Q5K4 UEI: HB9ENLXEK8R7

400 W. Tudor Road, Suite A-400 Anchorage, Alaska 99503

#### **SBA Alaska District Office**

Business Opportunity Specialist Reginald Goolsby (907) 271-4055, (800) 755-7034 Reginald.Goolsby@sba.gov Alaska8a@sba.gov



## 8(a), Small Business and Government Contracting

MTNT Technical Services, LLC rapidly provides products, services and technologies to the federal government and industry to support their highly technical, unique or time-sensitive requirements. Our core competencies include: professional services, information technology, audio visual services, construction and procurements.

As an 8(a) Certified, Alaska Native Corporation-owned small business, MTNT is eligible to receive sole-source awards up to \$100M dollars without justification, and awards over \$100M with justification. This enables us to rapidly respond to any customer requirement.

Our vision is to become our customer's first choice of Alaska Native companies by providing superior service, products and value. We are not the average Alaska Native owned company. We are customer focused, rapid, responsive, innovative, and adaptable. We know that your success ensures our success—and we deliver!

#### **Government-to-Government Contract Support**

SBA staff will provide government-to-government mentorship to assist contracting officials through the contracting process. Please contact SBA Alaska District Office:

Mr. Reginald Goolsby Business Opportunity Specialist (907) 271-4842, (800) 755-7034 Reginald.Goolsby@sba.gov Alaska8a@sba.gov

### **Select Past Performance**

Army University (ArmyU) Fort Leavenworth, KS W91QF4-20-C-0005 | \$4.6M

Provides specialized and cleared information technology staff to support 3000 NIPR workstations, 1,300 Mission Command Network systems, 150 commercial systems, 805 printers, 170 classrooms, 1,200 students, and 940 faculty across Army University's seven-building campus.

YOUR COMPREHENSIVE

SOLUTIONS SOURCE

# US Army Reserve 80th Training Command Multiple Locations W15QKN-19-C-1010 | \$9.1M

Provides specialized IT staff, hardware, software, and support services for the 80th Training Command. Services span numerous military installations, 190+ classrooms, a network of 15,000+ computers, with 60,000 users annually.

#### US Air Force Materiel Command Wright Patterson AFB, OH FA8770-19-D-0506 | \$11.9M

Provided specialized IT staff to conduct support activities including help desk, network infrastructure, system/server administration, network engineering, configuration management, and project management.

# The Research and Analysis Center (TRAC) Fort Leavenworth, KS W91QF4-20-C-0003 | \$623K

Provided upgrades and maintenance for Polycom based video teleconferencing systems (VTC). Efforts included procuring and installing multiple new Polycom VTC systems to support classified and unclassified conferencing across the TRAC campus including multi-year technical support and warranty services.

#### US Department of Agriculture Kansas City, MO FA460013-C-0012 | \$1.3M

Provided expert software developers to conduct operations and maintenance tasks for the Electronic Warehouse and Commodity Management Data (eWCMD), a custom-scoped application build on the ServiceNow platform.

#### **Customers**





















